

# South Dakota FFA Agricultural Sales Leadership Development Event 2024

2024 Product Information: Insurance offerings through Farm Credit Services of America. Please see the below insurance categories that will be used in the Ag Sales competition and a link to the Farm Credit Services of America directory.

Insurance Webpage: <https://www.fcsamerica.com/insurance>

Office Directory: <https://www.fcsamerica.com/contact>

1. Crop Insurance
  - a. Yield Protection
    - i. EU Structure
    - ii. With Harvest Price Option
  - b. Revenue Protection
    - i. EU Structure
    - ii. With Harvest Price Option
  - c. Margin Protection
    - i. 95% Coverage Level
2. Livestock Insurance
  - a. Livestock Risk Protection

\*For crop insurance pricing please see the premium cost sheet. This sheet has data for 8 different counties in South Dakota. These prices will be used throughout the competition.

\*For livestock insurance the currently provided pricing is for practice only. New price sheet will be provided prior to district competition and another new sheet will be used at state.



**Farm Credit  
Services  
*of America***